

## [New Exam Dumps Real 810-401 Exam Questions -- All People Need To Learn For Not Failing Exam

100% Valid 810-401 Exam Pass Tips: PassLeader's 810-401 exam dumps(total 50q) were updated in recent days with new exam questions added, PassLeader ensure the latest 810-401 vce or pdf dumps are the newest and the most valid, our 810-401 practice test will help you 100 percent pass 810-401 exam. Visit [passleader.com](#) and get the 810-401 exam questions with PDF and VCE. New version vce player is also free now. keywords: 810-401 exam,50q 810-401 exam dumps,50q 810-401 exam questions,810-401 pdf dumps,810-401 vce dumps,810-401 braindumps,Selling Business Outcomes Exam

Why Not Try **PassLeader New Premium 810-401 Exam Dumps?**

<b>Pass4sure</b> ↓ 43 Q&As Price: <b>\$125.99</b>	<b>PL PassLeader</b> Leader of IT Certifications ↓ <b>BONUS !!!</b> Free VCE Player 50 Q&As Price: <b>\$99.99</b>	<b>TEST KING</b> ↓ 43 Q&As Price: <b>\$124.99</b>
--	---	--

Coupon Code -- CELEB

QUESTION 1 Which four options are the top-level key areas of the business model canvas? A. products, services, solutions, outcomes B. infrastructure, offerings, customers, finances C. markets, channels, partners, customers D. resources, products, customers, markets Answer: B  
QUESTION 2 Which option has a major influence on how fast an enterprise can move toward a stronger use of digital business capability? A. skills to manage risks related to use of emerging technologies B. globalization of the sales force C. new product launches that require IT capacity D. competition in the industry due to end of regulations Answer: A  
QUESTION 3 Which option lists the top four technology trends that affect all enterprise business decisions? A. security, big data, mobile, Internet B. mobility, social, data, security C. social, mobility, analytics, cloud D. cloud, security, BYOD, big data Answer: C  
QUESTION 4 Which option is a primary reason for using the Cisco Services Solution story with customers? A. to enhance the sales experience for an account manager B. to raise customer expectations possible outcomes from larger IT investments C. to help raise awareness of Cisco services relevancy, beyond break/fix support and/or deployment projects D. to provide a clear way to discuss services that all customers need Answer: C  
QUESTION 5 Drag and Drop Question

Drag and drop the components of a business case for change into the suggested order for presentation.

business strategy
business value proposition
business strategy
KPI, CSF, metrics
technology solutions

Answer:

Drag and drop the components of a business case for change into the suggested order for presentation.

business value proposition
business strategy
business strategy
KPI, CSF, metrics
technology solutions

QUESTION 6 According to Cisco, what is the main benefit of the Internet of Everything? A. discrete focus on top industries health and finance B. compensates for errors in business process design C. brings improvements to businesses and people D. makes better use of legacy investments Answer: C  
QUESTION 7 Which option must you know when you plan to negotiate or reach agreement? A. underlying interests of the stakeholders B. timing for decision on purchases C. the customer budget D. Cisco offerings Answer: A

Why Not Try **PassLeader New Premium 810-401 Exam Dumps?**

<b>Pass4sure</b> ↓ 43 Q&As Price: <b>\$125.99</b>	<b>PL PassLeader</b> Leader of IT Certifications ↓ <b>BONUS !!!</b> Free VCE Player 50 Q&As Price: <b>\$99.99</b>	<b>TEST KING</b> ↓ 43 Q&As Price: <b>\$124.99</b>
--	---	--

Coupon Code -- CELEB

<http://www.passleader.com/810-401.html>